

## **ABSTRACT**

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### **PREPARATION OF INVENTORY SALES FLOWCHART AS AN ALTERNATIVE TO THE COMPANY'S INTERNAL CONTROL ON THE SCHNELLDPT STORE REVENUE CYCLE**

*The sale of merchandise is the sale of goods that can be made in cash or credit by physically handing over the goods from the seller to the consumer which results in a transaction. Therefore, the sale of merchandise is very important for an ongoing UMKM company because it is one of the core parts of company activities in order to create profit. So we need a sales flow system that is good and truly structured so that there is no loss to the Schnelldept Store. The method used is a qualitative approach to descriptive analysis. From the results that have been researched, it can be concluded that the Schnelldept Store is a company engaged in the fashion sector that sells products such as shoes, clothing and other accessories where these items are purchased from certain vendors which make Schnelldept's shop a reseller company for sale among teenagers. Monitoring of the sale of merchandise must be done on a short scale every month must be done by the Schnelldept. So that the Schnelldept sales control system can run well.*

*Keywords: sale of merchandise; sales flow; returns*