

ABSTRACT

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**PROFESSIONAL WORK OF EMPLOYEE BENEFIT OPEN MARKET DIVISION
IN THE CORPORATE INTERMEDIARY SECTION AT PT BNI LIFE
INSURANCE TBK**

In working on this Professional Work report, it is made as an illustration when practicing Professional Work at PT. BNI LIFE INSURANCE. Professional Work is a practical lecture at a company/institution as a training event designed to create work experience for students in certain companies/agencies. The purpose of implementing this professional work is to be able to apply what is practiced in the professional workplace so that they can feel and then get experience in the real world of work. PT BNI Life Insurance is a subsidiary of PT Bank Negara Indonesia (Persero) which focuses on life insurance and health insurance products. During my professional work practice, I was given the opportunity to participate in work and assist in the data input process, receive and or reply to incoming emails from brokers or each client. Then, they are guided in the data input process using a special engine and participate in meeting activities with brokers or clients outside the office. During the implementation of professional work, the practitioner is guided by the manager of the broker team.

Keywords: *Professional Work, Purpose, BNI LIFE INSURANCE*