

ABSTRACT

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SALES MODULE DESIGN ON PT TOTO KORESIA ABADI JAYA MANAGEMENT SYSTEM

PT Toto Koresia Abadi Jaya is a factory engaged in the manufacture of leather goods, embroidery, pinting, etc. which is located in Tangerang, whose sales system is not yet computerized and its customers still place orders using WhatsApp or telephone. The purpose of this research is to produce a sales module design for PT Toto Koresia Abadi Jaya and also its business processes to make it easier for customers to order goods on a large scale and speed up the buying and selling process. This research method is to use the design method because the results of the analysis that has been studied will be implemented in the form of programming code, and use qualitative methods as a method of data collection. The system development method used is the System Development Life Cycle (SDLC) method with the stages of Planning, Analysis, Design, and also Implementation with the Waterfall model, namely system development which is carried out sequentially. The sales process at PT Toto Koresia Abadi Jaya still has drawbacks, namely incompatibility of ordering data information and miscommunication between factories and customers because orders recorded by the admin are lost or scattered. Therefore the researchers designed an item ordering module that is integrated with stock, payment, and also confirmation by customer service with the aim that this system can simplify the sales process and so that there are no more scattered sales data due to still using physical paper for invoices, and also an offer letter.

Keywords: Sales of Goods, Invoices, Business Processes