

ABSTRACT

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ANALYSIS OF THE EFFICIENCY OF THE PURCHASING PROCESS IN INCREASING PRODUCTIVITY AT PT.USAHA MANDIRI MAKMUR

While carrying out professional work at PT Usaha Mandiri Makmur Tangerang, Practitioners work under the supervision and guidance of the Purchasing supervisor. In Professional Work, Practitioners have the opportunity to assist and be directly involved in carrying out work on the process of identifying the need for goods or services required, negotiating prices and purchase terms with vendors, making purchase orders, monitoring vendor performance, and managing supply risks. In the process of making this purchase order, the practitioner is assisted by using a special application that has been provided by the Agency. The activities or responsibilities of the Purchasing division focus on the process of selecting and negotiating with vendors, as well as increasing efficiency and productivity in the context of company purchases.

Keywords: *Supply chain management, purchasing process, supplier performance evaluation, and purchasing productivity improvement.*